

City: Avon By The Sea



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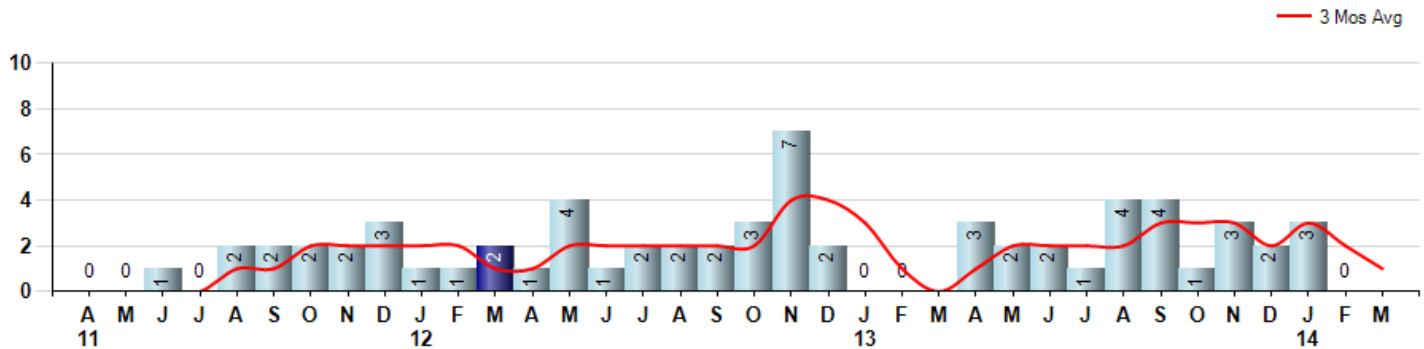
Price Range: \$0 to \$999,999,000 | Properties: Single Family Home

Market Profile & Trends Overview	Trending Versus*:					Trending Versus*:		
	Month	LM	L3M	PYM	LY	YTD	PriorYTD	PriorYear
Median List Price of all Current Listings	\$1,275,000	0%		11%				
Average List Price of all Current Listings	\$1,280,266	-2%		-4%				
March Median Sales Price	\$0	0%	-100%	0%	-100%	\$747,500	0%	-21%
March Average Sales Price	\$0	0%	-100%	0%	-100%	\$789,167	0%	-25%
Total Properties Currently for Sale (Inventory)	18	-5%		-14%				
March Number of Properties Sold	0	0%		0%			0%	
March Average Days on Market (Solds)	0	0%	-100%	0%	-100%	98	0%	-6%
March Month's Supply of Inventory	0.0	0%	-100%	0%	-100%	2.1	0%	-74%
March Sale Price vs List Price Ratio	0.0%	-100%	0%	-	95.2%	1.3%		

* LM=Last Month / L3M=Last 3 Months / PYM=Same Month Prior Year / LY=Last Year / YTD = Year-to-date

Property Sales

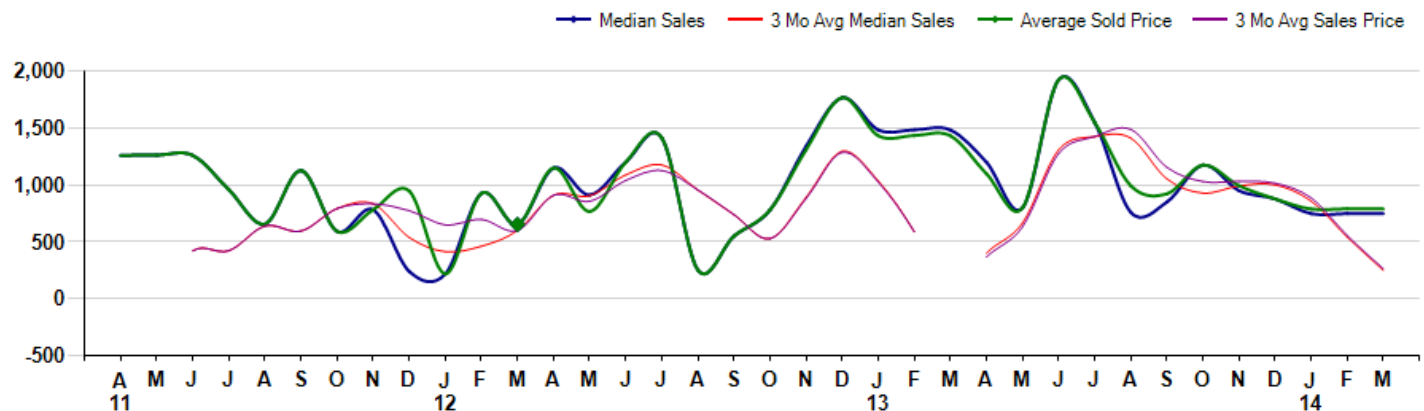
March Property sales were 0, equal to 0 in March of 2013 and equal to 0.0% 0 sales last month. March 2014 sales were at their lowest level compared to March of 2013 and 2012. March YTD sales of 3 are running equal to last year's year-to-date sales of 0.



Prices

The Median Sales Price in March was \$0, equal to \$0 in March of 2013 and equal to \$0 last month. The Average Sales Price in March was \$0, equal to \$0 in March of 2013 and equal to \$0 last month. March 2014 ASP was at the lowest level compared to March of 2013 and 2012.

Median means Middle (the same # of properties sold above and below Median) (000's)



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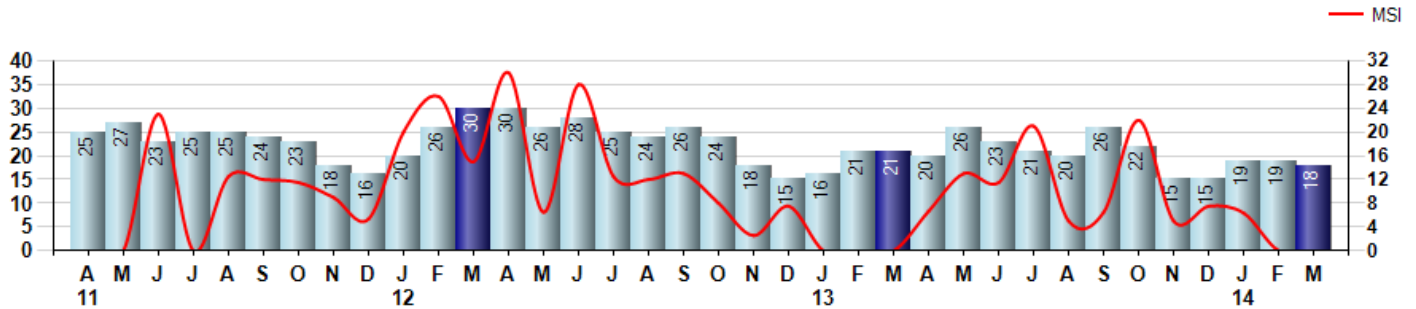
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Inventory & MSI

The Total Inventory of Properties available for sale as of March was 18, down -5.3% from 19 last month and down -14.3% from 21 in March of last year. March 2014 Inventory was at the lowest level compared to March of 2013 and 2012.

A comparatively lower MSI is more beneficial for sellers while a higher MSI is better for buyers. The March 2014 MSI of 0.0 months was at its lowest level compared with March of 2013 and 2012.

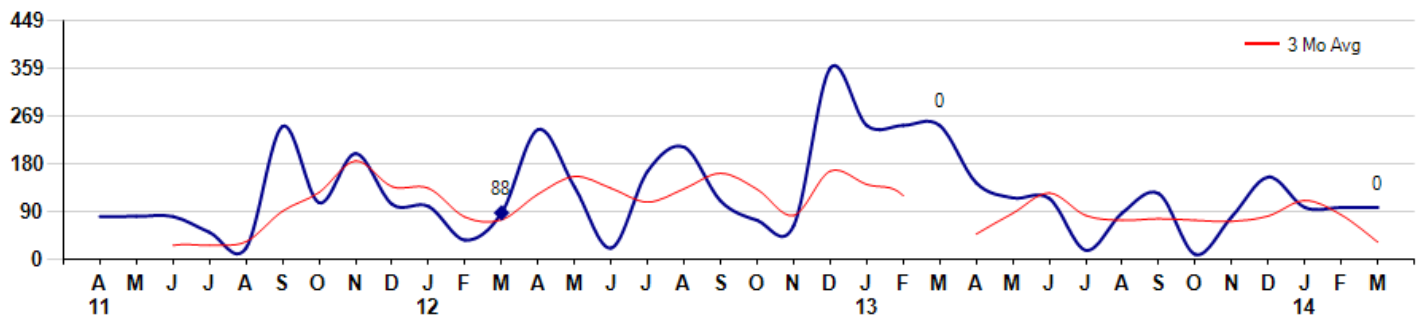
MSI is the # of months needed to sell all of the Inventory at the monthly Sales Pace



Market Time

The average Days On Market(DOM) shows how many days the average Property is on the Market before it sells. An upward trend in DOM tends to indicate a move towards more of a Buyer's market, a downward trend a move towards more of a Seller's market. The DOM for March was 0, equal to 0 days last month and equal to 0 days in March of last year. The March 2014 DOM was at its lowest level compared with March of 2013 and 2012.

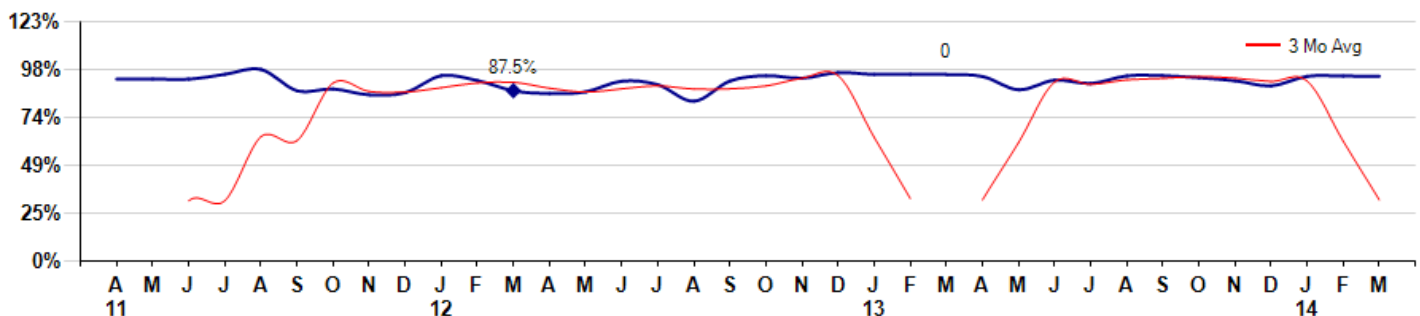
Average Days on Market(Listing to Contract) for properties sold during the month



Selling Price vs Listing Price

The Selling Price vs Listing Price reveals the average amount that Sellers are agreeing to come down from their list price. The lower the ratio is below 100% the more of a Buyer's market exists, a ratio at or above 100% indicates more of a Seller's market. The March 2014 Selling Price vs List Price of 0.0% was equal to 0.0% last month and equal to 0.0% in March of last year.

Avg Selling Price divided by Avg Listing Price for sold properties during the month



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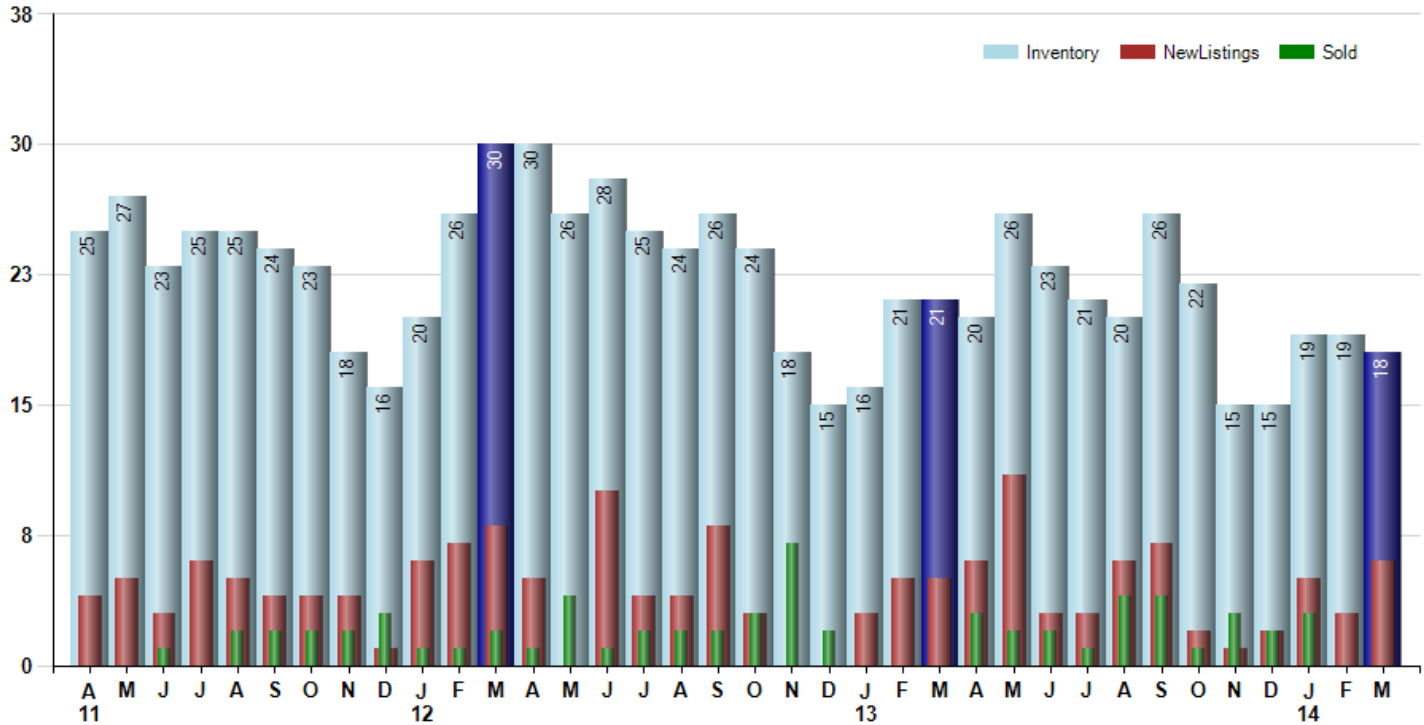
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Inventory / New Listings / Sales

This last view of the market combines monthly inventory of Properties for sale along with New Listings and Sales. The graph shows the basic annual seasonality of the market as well as the relationship between these items. The number of New Listings in March 2014 was 6, up 100.0% from 3 last month and up 20.0% from 5 in March of last year.



MARKET ACTION REPORT

March 2014

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	A 11	M	J	J	A	S	O	N	D	J 12	F	M	A	M	J	J	A	S	O	N	D	J 13	F	M	A	M	J	J	A	S	O	N	D	J 14	F	M
Homes Sold	0	0	1	0	2	2	2	2	3	1	1	2	1	4	1	2	2	2	3	7	2	0	0	0	3	2	2	1	4	4	1	3	2	3	0	0
3 Mo. Roll Avg			0	0	1	1	2	2	2	2	2	1	1	2	2	2	2	2	4	4	3	1	0	1	2	2	2	2	3	3	3	2	3	2	1	

(000's)	A 11	M	J	J	A	S	O	N	D	J 12	F	M	A	M	J	J	A	S	O	N	D	J 13	F	M	A	M	J	J	A	S	O	N	D	J 14	F	M
Median Sale Price	0	0	1,260	0	657	1,128	593	783	240	218	926	653	1,150	912	1,200	1,415	253	550	780	1,340	1,768	0	0	0	1,200	800	1,925	1,550	760	850	1,175	950	878	748	0	0
3 Mo. Roll Avg			420	420	639	595	792	834	538	414	461	599	910	905	1,087	1,176	956	739	528	890	1,296	1,036	589	0	400	667	1,308	1,425	1,412	1,053	928	992	1,001	858	542	249

	A 11	M	J	J	A	S	O	N	D	J 12	F	M	A	M	J	J	A	S	O	N	D	J 13	F	M	A	M	J	J	A	S	O	N	D	J 14	F	M
Inventory	25	27	23	25	25	24	23	18	16	20	26	30	30	26	28	25	24	26	24	18	15	16	21	21	20	26	23	21	20	26	22	15	15	19	19	18
MSI	0	0	23	0	13	12	12	9	5	20	26	15	30	7	28	13	12	13	8	3	8	0	0	0	7	13	12	21	5	7	22	5	8	6	0	0

	A 11	M	J	J	A	S	O	N	D	J 12	F	M	A	M	J	J	A	S	O	N	D	J 13	F	M	A	M	J	J	A	S	O	N	D	J 14	F	M
Days On Market	0	0	81	0	22	250	107	199	104	100	37	88	244	136	22	166	211	110	74	64	359	0	0	0	144	116	115	18	88	124	10	81	155	98	0	0
3 Mo. Roll Avg			27	27	34	91	126	185	137	134	80	75	123	156	134	108	133	162	132	83	166	141	120	0	48	87	125	83	74	77	74	72	82	111	84	33

	A 11	M	J	J	A	S	O	N	D	J 12	F	M	A	M	J	J	A	S	O	N	D	J 13	F	M	A	M	J	J	A	S	O	N	D	J 14	F	M	
Price per Sq Ft	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0
3 Mo. Roll Avg			0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0

	A 11	M	J	J	A	S	O	N	D	J 12	F	M	A	M	J	J	A	S	O	N	D	J 13	F	M	A	M	J	J	A	S	O	N	D	J 14	F	M
Sale to List Price	0.000	0.000	0.934	0.000	0.984	0.875	0.884	0.854	0.865	0.952	0.927	0.875	0.860	0.869	0.924	0.906	0.821	0.925	0.952	0.939	0.968	0.000	0.000	0.000	0.948	0.880	0.929	0.912	0.951	0.951	0.941	0.926	0.900	0.949	0.000	0.000
3 Mo. Roll Avg			0.311	0.311	0.639	0.620	0.914	0.871	0.868	0.890	0.915	0.918	0.887	0.868	0.884	0.900	0.884	0.884	0.899	0.939	0.953	0.636	0.323	0.000	0.316	0.609	0.919	0.907	0.931	0.938	0.948	0.939	0.922	0.925	0.616	0.316

	A 11	M	J	J	A	S	O	N	D	J 12	F	M	A	M	J	J	A	S	O	N	D	J 13	F	M	A	M	J	J	A	S	O	N	D	J 14	F	M
New Listings	4	5	3	6	5	4	4	4	1	6	7	8	5	0	10	4	4	8	3	0	0	3	5	5	6	11	3	3	6	7	2	1	2	5	3	6
Inventory	25	27	23	25	25	24	23	18	16	20	26	30	30	26	28	25	24	26	24	18	15	16	21	21	20	26	23	21	20	26	22	15	15	19	19	18
Sales	0	0	1	0	2	2	2	2	3	1	1	2	1	4	1	2	2	3	7	2	0	0	0	3	2	2	1	4	4	1	3	2	3	0	0	

(000's)	A 11	M	J	J	A	S	O	N	D	J 12	F	M	A	M	J	J	A	S	O	N	D	J 13	F	M	A	M	J	J	A	S	O	N	D	J 14	F	M
Avg Sale Price	0	0	1,260	0	657	1,128	593	783	947	218	926	653	1,150	767	1,200	1,415	253	550	781	1,309	1,768	0	0	0	1,098	800	1,925	1,550	993	922	1,175	993	878	789	0	0
3 Mo. Roll Avg			420	420	639	595	792	834	774	649	697	599	910	856	1,039	1,127	956	739	528	880	1,286	1,026	589	0	366	633	1,274	1,425	1,489	1,155	1,030	1,030	1,015	887	556	263

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