

City: Manasquan



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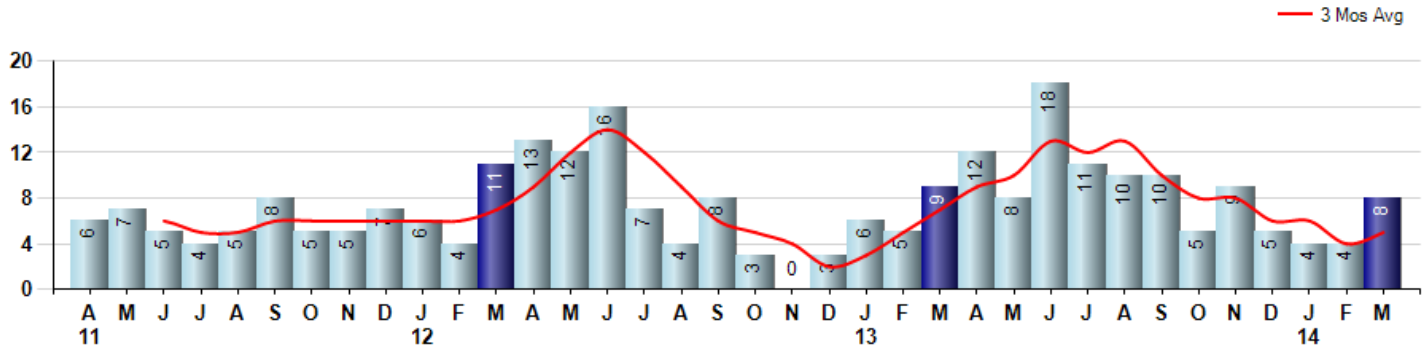
Price Range: \$0 to \$999,999,000 | Properties: Single Family Home

Market Profile & Trends Overview	Month	Trending Versus*:				YTD	Trending Versus*:	
		LM	L3M	PYM	LY		PriorYTD	PriorYear
Median List Price of all Current Listings	\$599,000	2%		-5%				
Average List Price of all Current Listings	\$767,413	6%		2%				
March Median Sales Price	\$490,000	-18%	2%	-11%	7%	\$515,000	1%	12%
March Average Sales Price	\$595,725	-17%	3%	10%	7%	\$585,387	-3%	5%
Total Properties Currently for Sale (Inventory)	86	10%		-1%				
March Number of Properties Sold	8	100%		-11%			-20%	
March Average Days on Market (Solds)	326	149%	72%	109%	217%	231	59%	124%
March Month's Supply of Inventory	10.8	-45%	-31%	11%	4%	15.7	24%	52%
March Sale Price vs List Price Ratio		94.2%	1.6%	0%	1%	1.9%	93.4%	4.3%

* LM=Last Month / L3M=Last 3 Months / PYM=Same Month Prior Year / LY=Last Year / YTD = Year-to-date

Property Sales

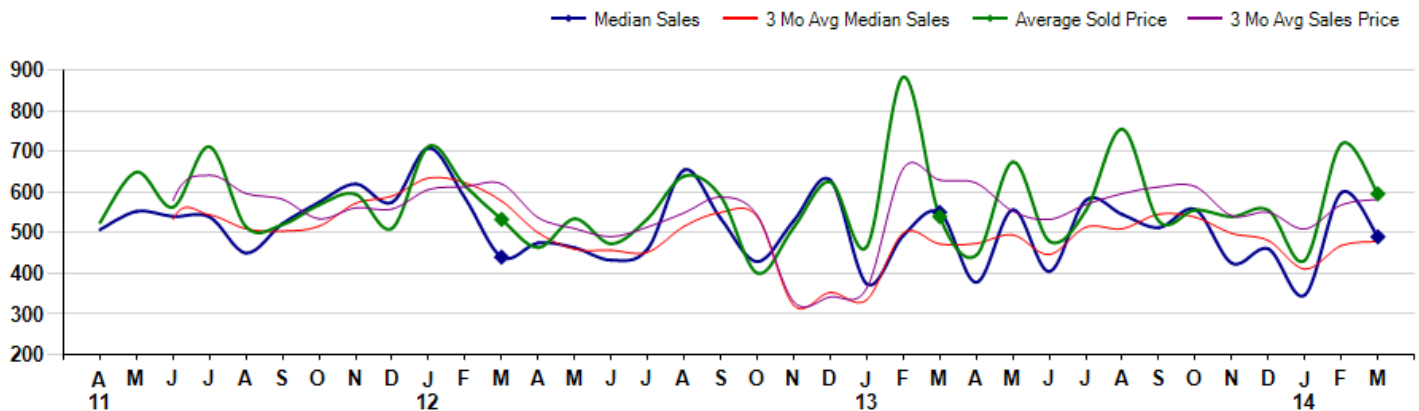
March Property sales were 8, down -11.1% from 9 in March of 2013 and 100.0% higher than the 4 sales last month. March 2014 sales were at their lowest level compared to March of 2013 and 2012. March YTD sales of 16 are running -20.0% behind last year's year-to-date sales of 20.



Prices

The Median Sales Price in March was \$490,000, down -10.9% from \$550,000 in March of 2013 and down -18.2% from \$598,750 last month. The Average Sales Price in March was \$595,725, up 10.4% from \$539,706 in March of 2013 and down -17.0% from \$718,125 last month. March 2014 ASP was at highest level compared to March of 2013 and 2012.

Median means Middle (the same # of properties sold above and below Median) (000's)



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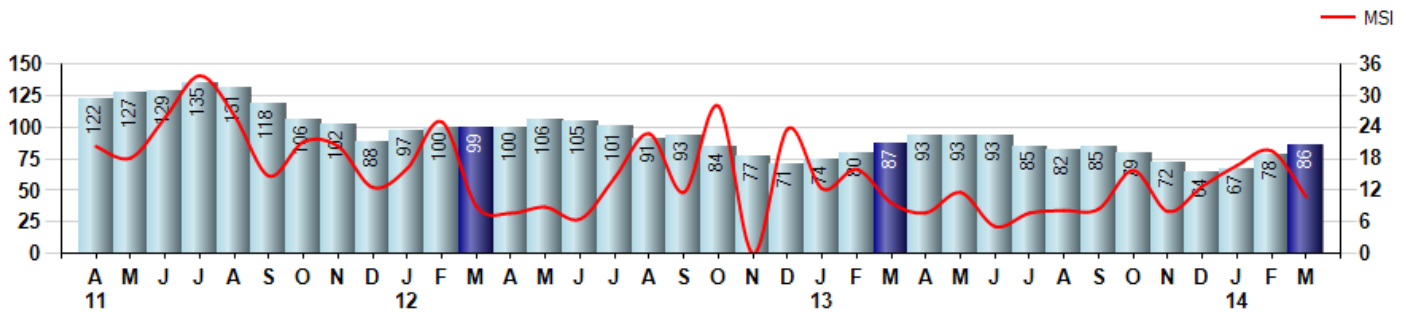
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Inventory & MSI

The Total Inventory of Properties available for sale as of March was 86, up 10.3% from 78 last month and down -1.1% from 87 in March of last year. March 2014 Inventory was at the lowest level compared to March of 2013 and 2012.

A comparatively lower MSI is more beneficial for sellers while a higher MSI is better for buyers. The March 2014 MSI of 10.8 months was at its highest level compared with March of 2013 and 2012.

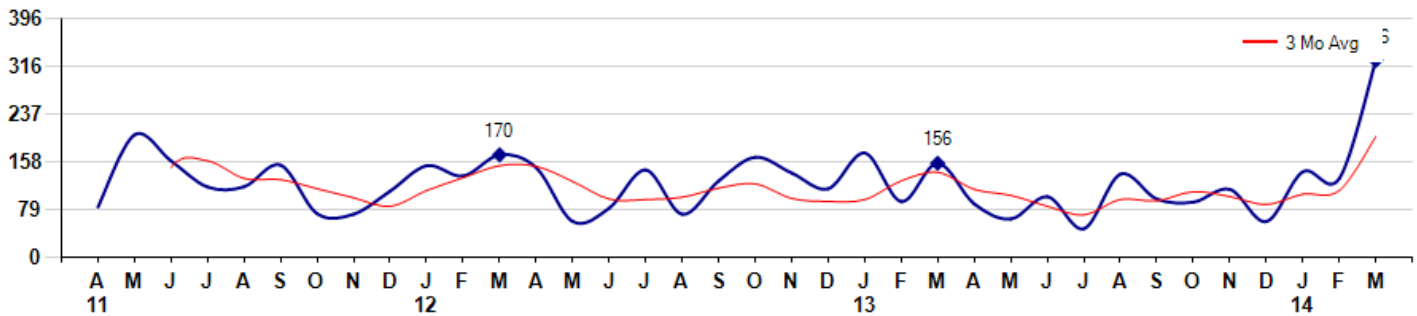
MSI is the # of months needed to sell all of the Inventory at the monthly Sales Pace



Market Time

The average Days On Market(DOM) shows how many days the average Property is on the Market before it sells. An upward trend in DOM tends to indicate a move towards more of a Buyer's market, a downward trend a move towards more of a Seller's market. The DOM for March was 326, up 148.9% from 131 days last month and up 109.0% from 156 days in March of last year. The March 2014 DOM was at its highest level compared with March of 2013 and 2012.

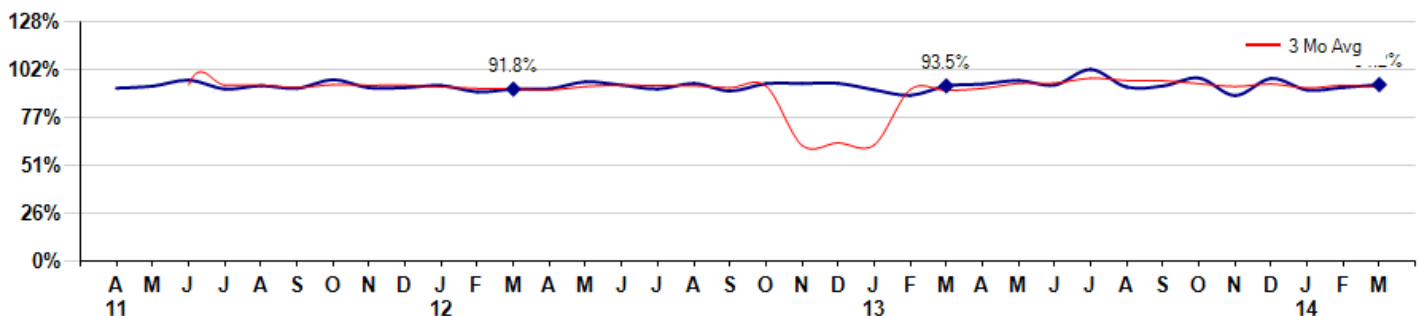
Average Days on Market(Listing to Contract) for properties sold during the month



Selling Price vs Listing Price

The Selling Price vs Listing Price reveals the average amount that Sellers are agreeing to come down from their list price. The lower the ratio is below 100% the more of a Buyer's market exists, a ratio at or above 100% indicates more of a Seller's market. The March 2014 Selling Price vs List Price of 94.2% was up from 92.7% last month and up from 93.5% in March of last year.

Avg Selling Price divided by Avg Listing Price for sold properties during the month



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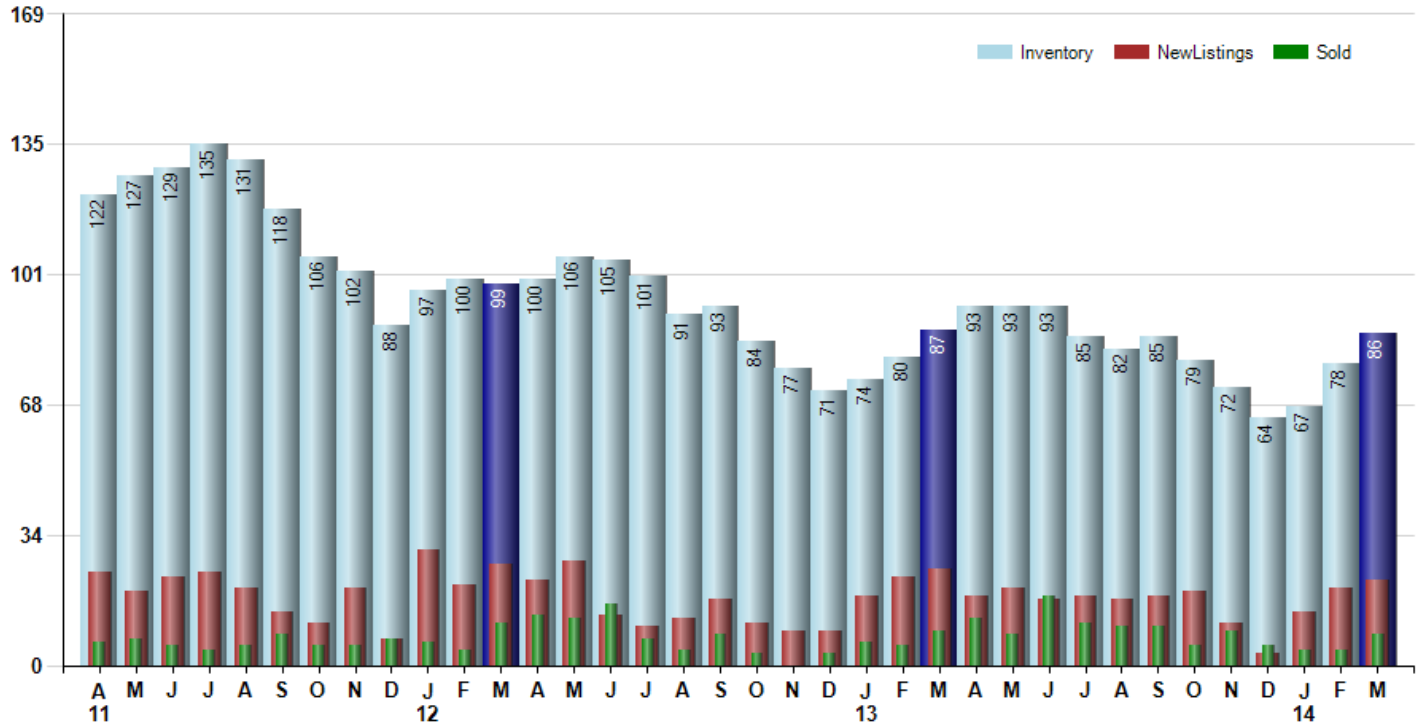
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Inventory / New Listings / Sales

This last view of the market combines monthly inventory of Properties for sale along with New Listings and Sales. The graph shows the basic annual seasonality of the market as well as the relationship between these items. The number of New Listings in March 2014 was 22, up 10.0% from 20 last month and down -12.0% from 25 in March of last year.



MARKET ACTION REPORT

March 2014

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	A 11	M	J	J	A	S	O	N	D	J 12	F	M	A	M	J	J	A	S	O	N	D	J 13	F	M	A	M	J	J	A	S	O	N	D	J 14	F	M
Homes Sold	6	7	5	4	5	8	5	5	7	6	4	11	13	12	16	7	4	8	3	0	3	6	5	9	12	8	18	11	10	10	5	9	5	4	4	8
3 Mo. Roll Avg			6	5	5	6	6	6	6	6	6	7	9	12	14	12	9	6	5	4	2	3	5	7	9	10	13	12	13	10	8	8	6	6	4	5

(000's)	A 11	M	J	J	A	S	O	N	D	J 12	F	M	A	M	J	J	A	S	O	N	D	J 13	F	M	A	M	J	J	A	S	O	N	D	J 14	F	M
Median Sale Price	508	553	540	539	450	523	575	620	575	709	585	440	475	463	433	460	655	535	429	0	630	374	493	550	378	557	405	580	545	513	557	425	460	347	599	490
3 Mo. Roll Avg			533	544	510	504	516	573	590	635	623	578	500	459	457	452	516	550	540	321	353	335	499	472	473	495	446	514	510	546	538	498	481	411	468	478

	A 11	M	J	J	A	S	O	N	D	J 12	F	M	A	M	J	J	A	S	O	N	D	J 13	F	M	A	M	J	J	A	S	O	N	D	J 14	F	M
Inventory	122	127	129	135	131	118	106	102	88	97	100	99	100	106	105	101	91	93	84	77	71	74	80	87	93	93	93	85	82	85	79	72	64	67	78	86
MSI	20	18	26	34	26	15	21	20	13	16	25	9	8	9	7	14	23	12	28	0	24	12	16	10	8	12	5	8	8	9	16	8	13	17	20	11

	A 11	M	J	J	A	S	O	N	D	J 12	F	M	A	M	J	J	A	S	O	N	D	J 13	F	M	A	M	J	J	A	S	O	N	D	J 14	F	M
Days On Market	84	203	160	117	117	153	73	72	110	152	135	170	149	60	82	145	72	127	166	0	114	173	93	156	89	64	101	48	138	97	92	113	60	142	131	326
3 Mo. Roll Avg			149	160	131	129	114	99	85	111	132	152	151	126	97	96	100	115	122	98	93	96	127	141	113	103	85	71	96	94	109	101	88	105	111	200

	A 11	M	J	J	A	S	O	N	D	J 12	F	M	A	M	J	J	A	S	O	N	D	J 13	F	M	A	M	J	J	A	S	O	N	D	J 14	F	M	
Price per Sq Ft	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0
3 Mo. Roll Avg			0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0

	A 11	M	J	J	A	S	O	N	D	J 12	F	M	A	M	J	J	A	S	O	N	D	J 13	F	M	A	M	J	J	A	S	O	N	D	J 14	F	M
Sale to List Price	0.923	0.934	0.966	0.919	0.936	0.922	0.968	0.925	0.925	0.937	0.903	0.918	0.920	0.957	0.939	0.919	0.948	0.908	0.947	0.000	0.948	0.914	0.885	0.935	0.945	0.964	0.940	1.023	0.929	0.935	0.977	0.884	0.975	0.913	0.927	0.942
3 Mo. Roll Avg			0.941	0.940	0.940	0.926	0.942	0.938	0.939	0.929	0.922	0.919	0.914	0.932	0.939	0.938	0.935	0.925	0.934	0.618	0.632	0.621	0.916	0.911	0.922	0.948	0.950	0.976	0.964	0.962	0.947	0.932	0.945	0.924	0.938	0.927

	A 11	M	J	J	A	S	O	N	D	J 12	F	M	A	M	J	J	A	S	O	N	D	J 13	F	M	A	M	J	J	A	S	O	N	D	J 14	F	M
New Listings	24	19	23	24	20	14	11	20	7	30	21	26	22	27	13	10	12	17	11	9	9	18	23	25	18	20	17	18	17	18	19	11	3	14	20	22
Inventory	122	127	129	135	131	118	106	102	88	97	100	99	100	106	105	101	91	93	84	77	71	74	80	87	93	93	93	85	82	85	79	72	64	67	78	86
Sales	6	7	5	4	5	8	5	5	7	6	4	11	13	12	16	7	4	8	3	0	3	6	5	9	12	8	18	11	10	10	5	9	5	4	4	8

(000's)	A 11	M	J	J	A	S	O	N	D	J 12	F	M	A	M	J	J	A	S	O	N	D	J 13	F	M	A	M	J	J	A	S	O	N	D	J 14	F	M
Avg Sale Price	525	649	563	712	514	520	569	595	511	713	616	533	464	534	473	535	640	589	401	0	625	465	883	540	444	674	479	554	755	529	556	540	555	432	718	596
3 Mo. Roll Avg			579	641	596	582	534	561	558	606	613	620	537	510	490	514	549	588	543	330	342	363	658	629	622	553	533	569	596	613	613	542	550	509	569	582

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