

City: Sea Bright



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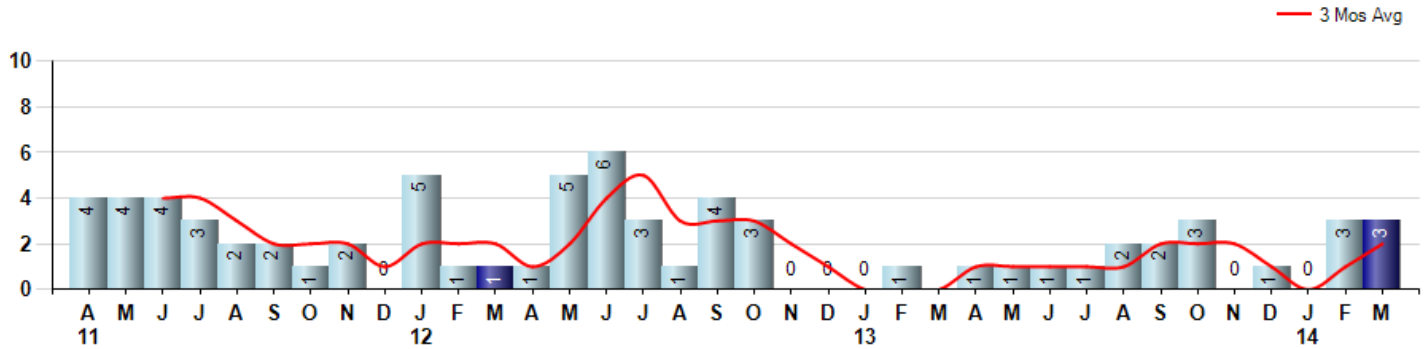
Price Range: \$0 to \$999,999,000 | Properties: Single Family Home, Townhome, Condo

Market Profile & Trends Overview	Trending Versus*:					Trending Versus*:		
	Month	LM	L3M	PYM	LY	YTD	PriorYTD	PriorYear
Median List Price of all Current Listings	\$496,950	-14%		-21%				
Average List Price of all Current Listings	\$852,620	-4%		-11%				
March Median Sales Price	\$195,000	-77%	-53%	0%	-53%	\$305,000	9%	-27%
March Average Sales Price	\$253,333	-62%	-46%	0%	-61%	\$455,333	63%	-31%
Total Properties Currently for Sale (Inventory)	30	3%		11%				
March Number of Properties Sold	3	0%		0%			500%	
March Average Days on Market (Solds)	66	3%	-18%	0%	-46%	65	86%	-47%
March Month's Supply of Inventory	10.0	3%	53%	0%	-49%	6.6	-32%	-66%
March Sale Price vs List Price Ratio	89.4%	-5.0%	-2%	0%	6.6%	92.2%	7.0%	9.9%

* LM=Last Month / L3M=Last 3 Months / PYM=Same Month Prior Year / LY=Last Year / YTD = Year-to-date

Property Sales

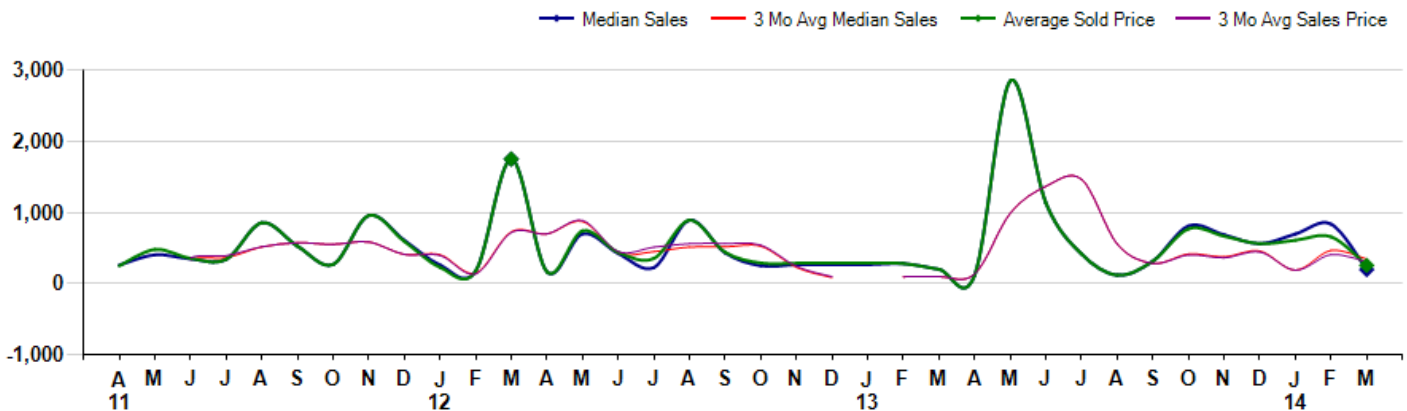
March Property sales were 3, equal to 0 in March of 2013 and equal to 0.0% 3 sales last month. March 2014 sales were at their highest level compared to March of 2013 and 2012. March YTD sales of 6 are running 500.0% ahead of last year's year-to-date sales of 1.



Prices

The Median Sales Price in March was \$195,000, equal to \$0 in March of 2013 and down -76.6% from \$835,000 last month. The Average Sales Price in March was \$253,333, equal to \$0 in March of 2013 and down -61.5% from \$657,333 last month. March 2014 ASP was at a mid range compared to March of 2013 and 2012.

Median means Middle (the same # of properties sold above and below Median) (000's)



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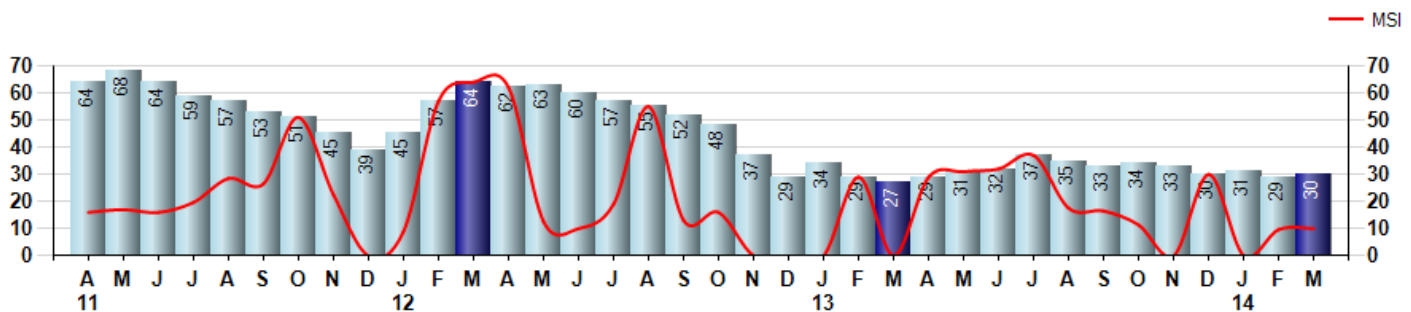
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Inventory & MSI

The Total Inventory of Properties available for sale as of March was 30, up 3.4% from 29 last month and up 11.1% from 27 in March of last year. March 2014 Inventory was at a mid range compared to March of 2013 and 2012.

A comparatively lower MSI is more beneficial for sellers while a higher MSI is better for buyers. The March 2014 MSI of 10.0 months was at a mid range compared with March of 2013 and 2012.

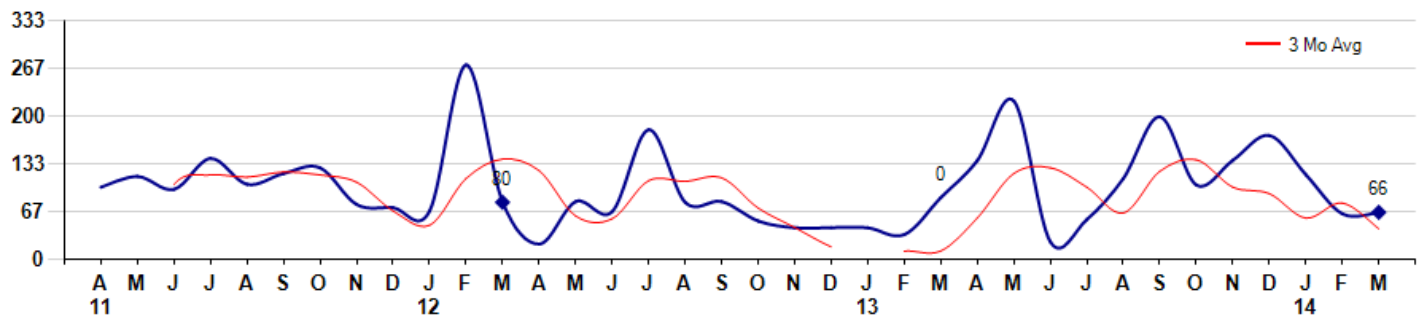
MSI is the # of months needed to sell all of the Inventory at the monthly Sales Pace



Market Time

The average Days On Market(DOM) shows how many days the average Property is on the Market before it sells. An upward trend in DOM tends to indicate a move towards more of a Buyer's market, a downward trend a move towards more of a Seller's market. The DOM for March was 66, up 3.1% from 64 days last month and equal to 0 days in March of last year. The March 2014 DOM was at a mid range compared with March of 2013 and 2012.

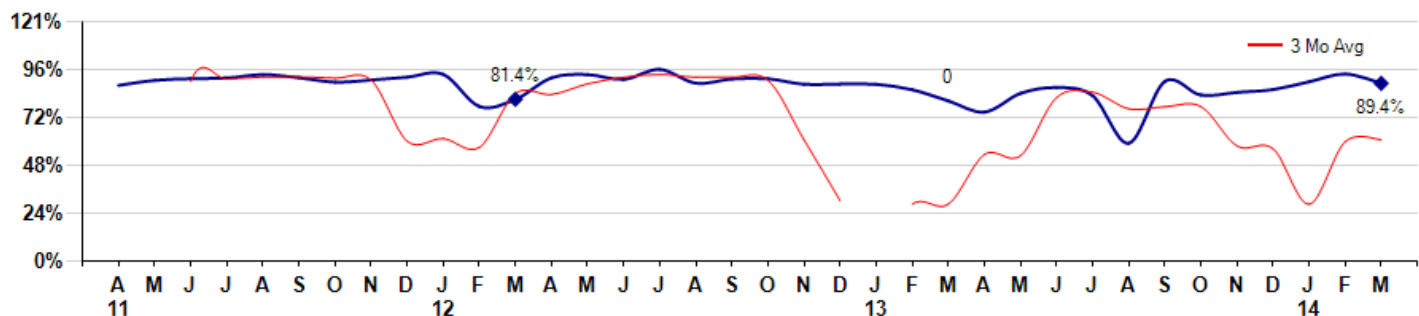
Average Days on Market(Listing to Contract) for properties sold during the month



Selling Price vs Listing Price

The Selling Price vs Listing Price reveals the average amount that Sellers are agreeing to come down from their list price. The lower the ratio is below 100% the more of a Buyer's market exists, a ratio at or above 100% indicates more of a Seller's market. The March 2014 Selling Price vs List Price of 89.4% was down from 94.1% last month and equal to 0.0% in March of last year.

Avg Selling Price divided by Avg Listing Price for sold properties during the month



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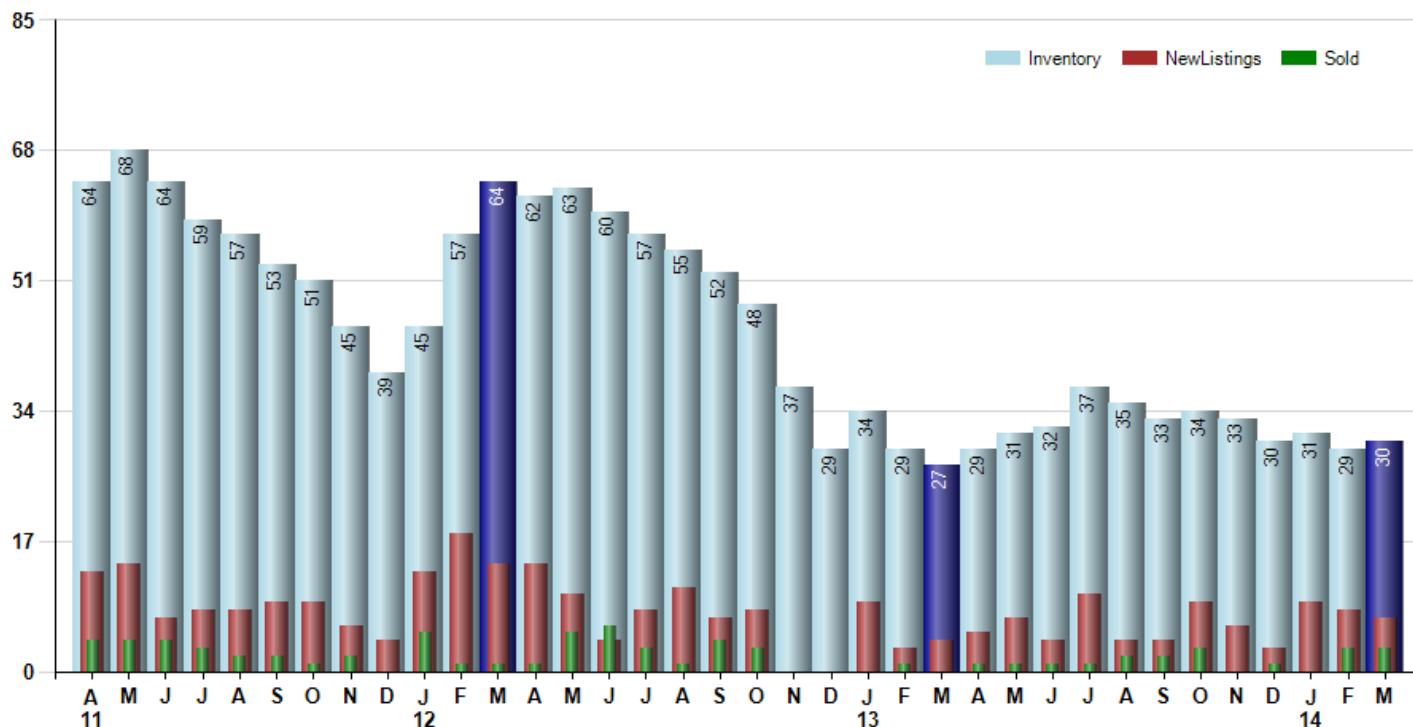
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Inventory / New Listings / Sales

This last view of the market combines monthly inventory of Properties for sale along with New Listings and Sales. The graph shows the basic annual seasonality of the market as well as the relationship between these items. The number of New Listings in March 2014 was 7, down -12.5% from 8 last month and up 75.0% from 4 in March of last year.



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MARKET ACTION REPORT

March 2014

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	A 11	M	J	J	A	S	O	N	D	J 12	F	M	A	M	J	J	A	S	O	N	D	J 13	F	M	A	M	J	J	A	S	O	N	D	J 14	F	M
Homes Sold	4	4	4	3	2	2	1	2	0	5	1	1	1	5	6	3	1	4	3	0	0	0	1	0	1	1	1	1	2	2	3	0	1	0	3	3
3 Mo. Roll Avg			4	4	3	2	2	2	1	2	2	2	1	2	4	5	3	3	3	2	1	0	0	0	1	1	1	1	1	2	2	2	1	0	1	2

(000's)	A 11	M	J	J	A	S	O	N	D	J 12	F	M	A	M	J	J	A	S	O	N	D	J 13	F	M	A	M	J	J	A	S	O	N	D	J 14	F	M
Median Sale Price	260	404	346	340	855	525	270	956	0	260	175	1,750	165	700	422	225	890	430	250	0	0	0	280	0	120	2,850	1,130	415	118	316	810	0	560	0	835	195
3 Mo. Roll Avg			337	363	514	573	550	584	409	405	145	728	697	872	429	449	512	515	523	227	83	0	93	93	133	990	1,367	1,465	554	283	414	375	457	187	465	343

	A 11	M	J	J	A	S	O	N	D	J 12	F	M	A	M	J	J	A	S	O	N	D	J 13	F	M	A	M	J	J	A	S	O	N	D	J 14	F	M
Inventory	64	68	64	59	57	53	51	45	39	45	57	64	62	63	60	57	55	52	48	37	29	34	29	27	29	31	32	37	35	33	34	33	30	31	29	30
MSI	16	17	16	20	29	27	51	23	0	9	57	64	62	13	10	19	55	13	16	0	0	0	29	0	29	31	32	37	18	17	11	0	30	0	10	10

	A 11	M	J	J	A	S	O	N	D	J 12	F	M	A	M	J	J	A	S	O	N	D	J 13	F	M	A	M	J	J	A	S	O	N	D	J 14	F	M
Days On Market	101	116	98	141	105	120	128	77	0	68	271	80	22	81	67	181	80	81	54	0	0	0	35	0	138	221	25	56	113	199	104	0	173	0	64	66
3 Mo. Roll Avg			105	118	115	122	118	108	68	48	113	140	124	61	57	110	109	114	72	45	18	0	12	12	58	120	128	101	65	123	139	101	92	58	79	43

	A 11	M	J	J	A	S	O	N	D	J 12	F	M	A	M	J	J	A	S	O	N	D	J 13	F	M	A	M	J	J	A	S	O	N	D	J 14	F	M	
Price per Sq Ft	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0
3 Mo. Roll Avg			0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0

	A 11	M	J	J	A	S	O	N	D	J 12	F	M	A	M	J	J	A	S	O	N	D	J 13	F	M	A	M	J	J	A	S	O	N	D	J 14	F	M
Sale to List Price	0.884	0.909	0.917	0.921	0.938	0.922	0.900	0.911	0.000	0.939	0.778	0.814	0.922	0.938	0.914	0.964	0.895	0.916	0.917	0.000	0.000	0.000	0.862	0.000	0.750	0.844	0.873	0.832	0.594	0.904	0.835	0.000	0.863	0.000	0.941	0.894
3 Mo. Roll Avg			0.903	0.916	0.925	0.927	0.920	0.911	0.604	0.617	0.572	0.844	0.838	0.891	0.925	0.939	0.924	0.925	0.909	0.611	0.306	0.000	0.287	0.287	0.537	0.531	0.822	0.850	0.766	0.777	0.778	0.580	0.566	0.288	0.601	0.612

	A 11	M	J	J	A	S	O	N	D	J 12	F	M	A	M	J	J	A	S	O	N	D	J 13	F	M	A	M	J	J	A	S	O	N	D	J 14	F	M
New Listings	13	14	7	8	8	9	9	6	4	13	18	14	14	10	4	8	11	7	8	0	0	9	3	4	5	7	4	10	4	4	9	6	3	9	8	7
Inventory	64	68	64	59	57	53	51	45	39	45	57	64	62	63	60	57	55	52	48	37	29	34	29	27	29	31	32	37	35	33	34	33	30	31	29	30
Sales	4	4	4	3	2	2	1	2	0	5	1	1	1	5	6	3	1	4	3	0	0	0	1	0	1	1	1	1	2	2	3	0	1	0	3	3

(000's)	A 11	M	J	J	A	S	O	N	D	J 12	F	M	A	M	J	J	A	S	O	N	D	J 13	F	M	A	M	J	J	A	S	O	N	D	J 14	F	M
Avg Sale Price	250	479	354	340	855	525	270	956	0	227	175	1,750	165	743	437	353	890	439	289	0	0	0	280	0	120	2,850	1,130	415	118	316	770	0	560	0	657	253
3 Mo. Roll Avg			361	391	516	573	550	584	409	394	134	717	697	886	448	511	560	561	539	243	96	0	93	93	133	990	1,367	1,465	554	283	401	362	443	187	406	304

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