MARKET ACTION REPORT

August 2014

City: Bradley Beach



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Price Range: \$0 to \$999,999,000 | Properties: Single Family Home, Townhome, Condo

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|---|-----------|-------|------------------|-------------|---------|-----------|----------|-----------|
| Market Profile & Trends Overview | Month | LM | L ₃ M | PYM | LY | YTD | PriorYTD | PriorYear |
| Median List Price of all Current Listings | \$422,500 | -6% | | -14% | | | | |
| Average List Price of all Current Listings | \$511,800 | | | -7% | | | | |
| August Median Sales Price | \$463,750 | | | 27 % | 12% | \$447,500 | 9% | 8% |
| August Average Sales Price | \$451,125 | -30% | -13% | 17% | -4% | \$507,753 | 6% | 8% |
| Total Properties Currently for Sale (Inventory) | 62 | -2% | | 32% | | | | |
| August Number of Properties Sold | 4 | -60% | | -56% | | | -4% | |
| August Average Days on Market (Solds) | 99 | 30% | 55% | 55% | 32% | 60 | -19% | -20% |
| August Month's Supply of Inventory | 15.5 | 146% | 57% | 197% | | 14.8 | 12% | 25% |
| August Sale Price vs List Price Ratio | 94.9% | -0.6% | 1% | 0% | 0.3% | 94.9% | 0.7% | 0.3% |

* LM=Last Month / L3M=Last 3 Months / PYM=Same Month Prior Year / LY=Last Year / YTD = Year-to-date

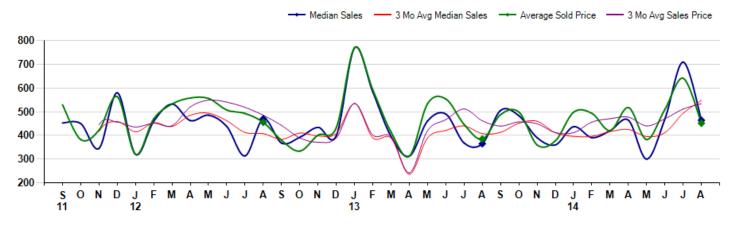
Property Sales

August Property sales were 4, down -55.6% from 9 in August of 2013 and -60.0% lower than the 10 sales last month. August 2014 sales were at a mid level compared to August of 2013 and 2012. August YTD sales of 45 are running -4.3% behind last year's year-to-date sales of 47.



The Median Sales Price in August was \$463,750, up 27.1% from \$365,000 in August of 2013 and down -34.6% from \$709,500 last month. The Average Sales Price in August was \$451,125, up 17.3% from \$384,667 in August of 2013 and down -29.6% from \$641,000 last month. August 2014 ASP was at a mid range compared to August of 2013 and 2012.

Median means Middle (the same # of properties sold above and below Median) (000's)



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Based on information from Monmouth/Ocean Multiple Listing Service for the period 9/1/2011 through 8/31/2014. Due to MLS reporting methods and allowable reporting policy, this data is only informational and may not be completely accurate. Therefore, Coldwell Banker Residential Brokerage does not guarantee the data accuracy. Data maintained by the MLS's may not reflect all real estate activity in the market.



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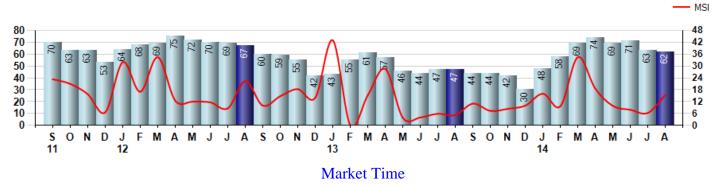
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Inventory & MSI

The Total Inventory of Properties available for sale as of August was 62, down -1.6% from 63 last month and up 31.9% from 47 in August of last year. August 2014 Inventory was at a mid range compared to August of 2013 and 2012.

A comparatively lower MSI is more beneficial for sellers while a higher MSI is better for buyers. The August 2014 MSI of 15.5 months was at a mid range compared with August of 2013 and 2012.

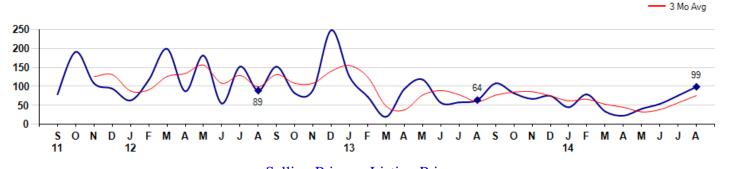
MSI is the # of months needed to sell all of the Inventory at the monthly Sales Pace



many days the everage Property is on the Market

The average Days On Market(DOM) shows how many days the average Property is on the Market before it sells. An upward trend in DOM tends to indicate a move towards more of a Buyer's market, a downward trend a move towards more of a Seller's market. The DOM for August was 99, up 30.3% from 76 days last month and up 54.7% from 64 days in August of last year. The August 2014 DOM was at its highest level compared with August of 2013 and 2012.

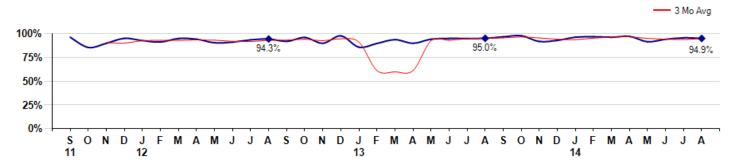
Average Days on Market(Listing to Contract) for properties sold during the month



Selling Price vs Listing Price

The Selling Price vs Listing Price reveals the average amount that Sellers are agreeing to come down from their list price. The lower the ratio is below 100% the more of a Buyer's market exists, a ratio at or above 100% indicates more of a Seller's market. The August 2014 Selling Price vs List Price of 94.9% was down from 95.5% last month and down from 95.0% in August of last year.

Avg Selling Price divided by Avg Listing Price for sold properties during the month



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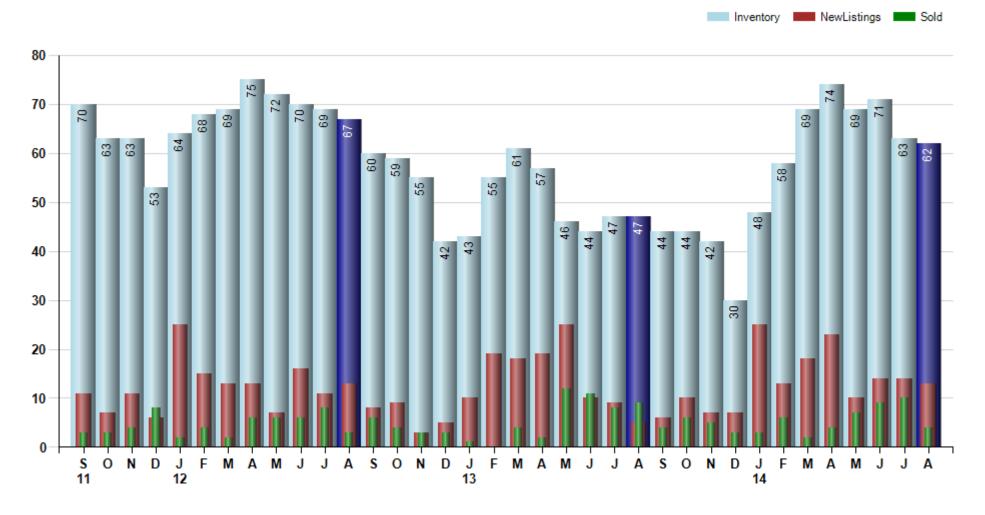
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Inventory / New Listings / Sales

This last view of the market combines monthly inventory of Properties for sale along with New Listings and Sales. The graph shows the basic annual seasonality of the market as well as the relationship between these items. The number of New Listings in August 2014 was 13, down -7.1% from 14 last month and up 160.0% from 5 in August of last year.



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| Homes Sold 3 Mo. Roll Avg | S 11 (| N 3 4 3 | D J : | 12 I 2 4 5 5 | M 1 2 5 3 | A 6 4 | M 6 5 | J 6 6 | J 8 7 | A 3 6 | S 6 6 | 0 4 4 | N 3 4 | D 3 | J 13 1 2 | F 0 1 | M 4 2 | A 2 2 | M 12 6 | J 11 8 | J 8 10 | A 9 9 | S 4 7 | 0 6 6 | N 5 5 | D 3 | J 14 3 4 | F 6 4 | M 2 4 | A 4 4 | M 7 4 | J 9 7 | J A 10 4 9 8 |
|--------------------------------------|-------------------------|------------|-------------------------|-------------------------------|-----------------|--------------------|---------------------|--------------------|--------------------|---------------------|-----------------|-----------------|---------------------|------------|-----------------------|---------------------|--------------------|--------------------|---------------------|---------------------|-------------------|---------------------|---------------------|--------------------|---------------------|----------|-----------------------|--------------------|--------------------|--------------------|---------------------------|---------------|-------------------------------|
| MedianSalePrice 3 Mo. Roll Avg | 0's) S 11 (453 450 | | D J 580 3: 458 4 | 20 460 | | A 463 485 | | | | | | O 392 410 | N 434 398 | 399 | J 13 770 534 | | | | | | | | | | | 360 | | | | | | | J A /10 464 193 548 |
| Inventory MSI | S 11 (70 6: 23 2 | 3 63 | | 12 I 64 68 32 17 | 69 | A 75 13 | M 72 12 | J 70 12 | J 69 9 | A 67 22 | S 60 10 | O 59 15 | N 55 18 | D 42 | J 13 43 43 | 55 0 | M 61 15 | A 57 29 | M 46 4 | J 44 4 | J 47 6 | A 47 5 | S 44 11 | O 44 7 | N 42 8 | D 30 10 | J 14 48 16 | F 58 10 | M 69 35 | A 74 19 | M 69 10 | J 71 8 | J A 63 62 6 16 |
| Days On Market 3 Mo. Roll Avg | S 11 (| | 94 | 12 I 63 117 88 91 | | A 87 134 | M 181 156 | J 55 108 | J 152 129 | A 89 99 | S 152 131 | O 82 108 | N 91 108 | D 248 | 125 | F 0 124 | M 20 48 | A 93 38 | M 118 77 | J 57 89 | J 58 78 | A 64 60 | S 108 77 | O 82 85 | N 67 86 | D 75 | J 14 45 62 | F 79 66 | M 34 53 | A 23 45 | M 41 33 | J 54 39 | J A 76 99 57 76 |
| Price per Sq Ft 3 Mo. Roll Avg | S 11 (| 0 N 0 0 | D J 0 0 | 12 I 0 (0 (| F M 0 0 0 0 | A 0 0 | M 0 0 | J 0 0 | J 0 0 | A 0 0 | S 0 0 | O 0 0 | N 0 0 | D . | J 13 0 0 | F 0 0 | M 0 0 | A 0 0 | M 0 0 | J 0 0 | J 0 0 | A 0 0 | S 0 0 | 0 0 | N 0 0 | D 0 | J 14 0 0 | F 0 0 | M 0 0 | A 0 0 | M 0 0 | J 0 0 | J A 0 0 0 0 0 |
| Sale to List Price 3 Mo. Roll Avg | S 11 (0.961 0.85 | | | | | | M 0.903 0.931 | | | A 0.943 0.929 | | | N 0.898 0.925 | 0.976 | | F 0.000 0.611 | | | M 0.941 0.925 | J 0.949 0.929 | | A 0.950 0.949 | S 0.966 0.955 | | N 0.917 0.953 | 0.928 | | | | | M 0.914 0. 0.948 0. | | J A 955 0.949 936 0.948 |
| New Listings Inventory Sales | S 11 (11 70 6.1 3 | 7 11 | | 12 I 25 15 64 68 2 2 | M 13 69 4 2 | A 13 75 6 | M 7 72 6 | J 16 70 6 | J 11 69 8 | A 13 67 3 | 8 60 6 | 9 59 4 | N 3 55 3 | D . 5 42 3 | J 13 10 43 1 | F 19 55 0 | M 18 61 4 | A 19 57 2 | M 25 46 12 | J 10 44 11 | J 9 47 8 | A 5 47 9 | S 6 44 4 | 0 10 44 6 | N 7 42 5 | D 7 30 3 | J 14 25 48 3 | F 13 58 6 | M 18 69 2 | A 23 74 4 | M 10 69 7 | | J A 14 13 63 62 10 4 |
| Avg Sale Price 3 Mo. Roll Avg | 0's) S 11 (529 382 | | D J 564 3: 456 4: | 20 470 | | A 558 520 | | | | | | O 334 389 | N 401 371 | 433 | J 13 770 535 | | | | | | | | | | | 378 | | | | | | | J A 541 451 511 534 |

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